Discovering Our Energy Future New Zealand: E&P Review

Mac Beggs, Exploration Manager

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Excellence in Oil & Gas, Sydney



From the conference flyer -



| Major opportunities and motivations to operate | Favourable terms and clean government Prospectivity – but skewed to high risk offshore frontiers |
|--|---|
| Access to services and skills | Adjunct to Australian service sector |
| Major markets | Unencumbered oil export arrangements Gas market 150-250 BCF/year |
| Sovereign risk | |

Outline



- Regulatory framework for E&P in New Zealand
- History of discovery and development
- Geography of remaining prospectivity
- Recent and forecast E&P activities
 - Onshore Taranaki fairway
 - Offshore Taranaki fairway
 - Frontier basins
 - Unconventional resources
- Gas market overview
- Concluding comments



Regulatory Framework for Oil & Gas E&P in New Zealand

- Mineral rights to petroleum vested in the Crown, 1937
- Crown Minerals Act 1991
- Royalty and tax take provides for excellent returns to developer/producer (except for marginal and mature assets)
 - Royalty of 5% net revenue, or 20% accounting profit
 - Company tax reducing to 28% from 1 April 2011
- Administered by an agency within Ministry of Economic Development (Crown Minerals) www.crownminerals.govt.nz
- High profile since change of government in late 2008
 - Resources identified as a driver for economic growth
 - Senior Minister: Hon Gerry Brownlee (until last week)
- Continuing reforms should streamline and strengthen administration

History and scale of discovery and development

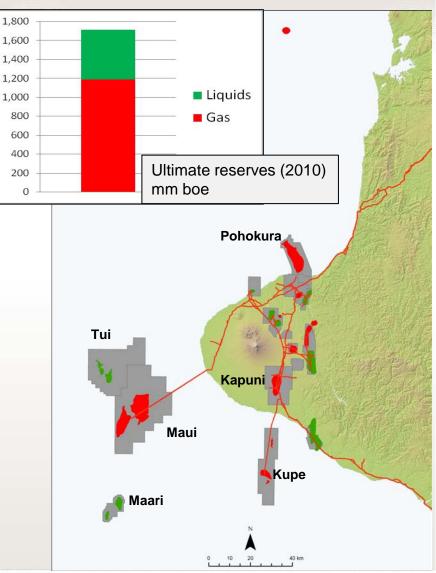


- •1959: 1st commercial discovery (Kapuni)
- •1969: 1st offshore discovery (Maui)
- •1980: 1st commercial oil field (McKee)
- •1980's: "Think Big" infrastructure developments
- •2000: Pohokura discovery
- •2003: Maui gas contract redetermination
- •2003-04: Tui oil discoveries
- •2006-09: 4 major offshore Taranaki developments

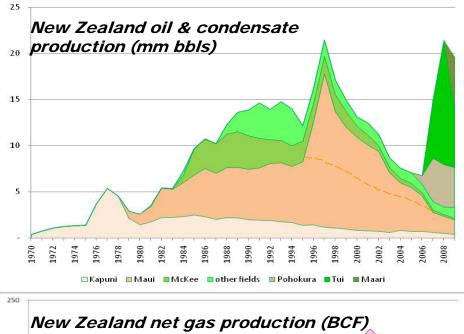
Pohokura

•Tui

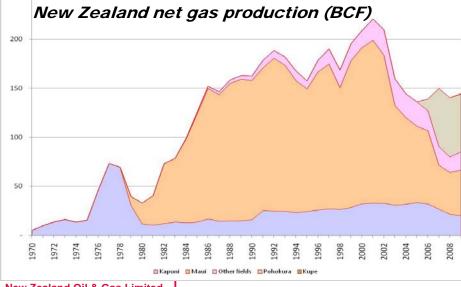
- •Kupe (discovered 1986)
- •Maari (discovered 1983)







Coming to power in late 2008, the National-led government recognised the positive economic effects of the Tui and Pohokura developments, and has set a high priority on encouraging further discoveries of oil and gas

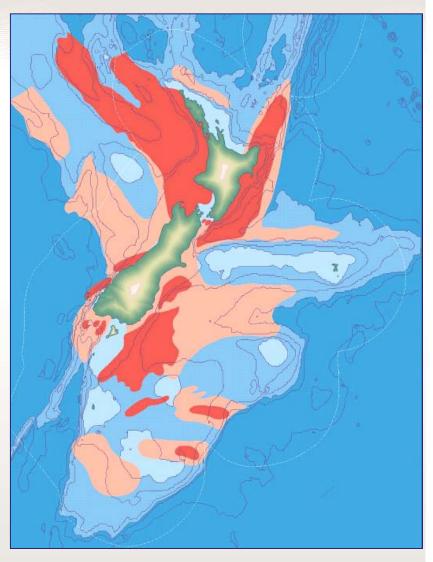


Kupe field commenced production December 2009: 2010 production = 18.8 PJ of sales gas, 1.94 mm bbls of light oil, 71 kT of LPG

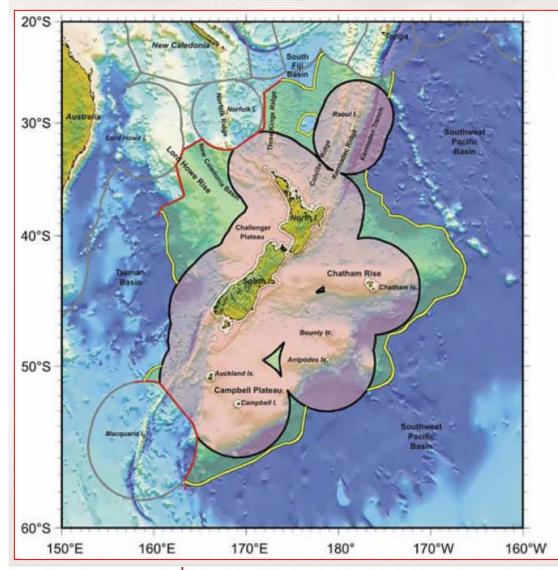
Prospectivity



- Diverse
 - Large offshore area, small land area
 - Late Cretaceous/Tertiary basin system (cf SE Australia)
 - Wet gas, oil fields
- Production is limited to Taranaki Basin
 - Onshore (a small area)
 - Offshore
- Proven petroleum systems in several other basins eg offshore Canterbury and Great South Basin
- Complex geological framework
 - Subtle but significant distinctions within the basin system
- Extensive deep water frontiers
- Unconventional resources
 - Geothermal -conventional since 1950's
 - Coal seam gas
 - Shale reservoirs
 - Gas hydrate



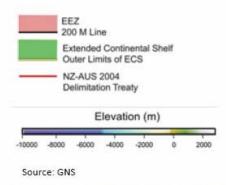




At 3.8m km², New Zealand's EEZ is the world's fourth-largest

ECS ratified by the UN in 2009 adds a further 1.7m km², taking EEZ + ECS to 5.5m km²

- North Sea 750,000 km²
- GOM 1.6m km²
- Australia 7.6m km²
- USA 9.8m km²
- Canada 10.0m km²
- Russia 17.0m km²



condensate: **JEW PLYMOUTH** - STOS: Kapuni; Todd, Greymouth: greater Mangahewa area Miocene oil and gas: TAG Oil: Cheal, Sidewinder; Origin, L&M: Manutahi, Talon STRATFOR Eastern margin thrust system Kea Petroleum Gas storage: Origin/Contact HAWERA

Deep Kapuni sand gas/

Onshore Taranaki



Recent and Forecast Activity



Legend Pipelines

Operator

Gas Fields Oil Fields

Exploration Permit

Tag Oil

Tag Oil Todd Energ

Todd Energy Mining Permit Operator

Green Gate Limited

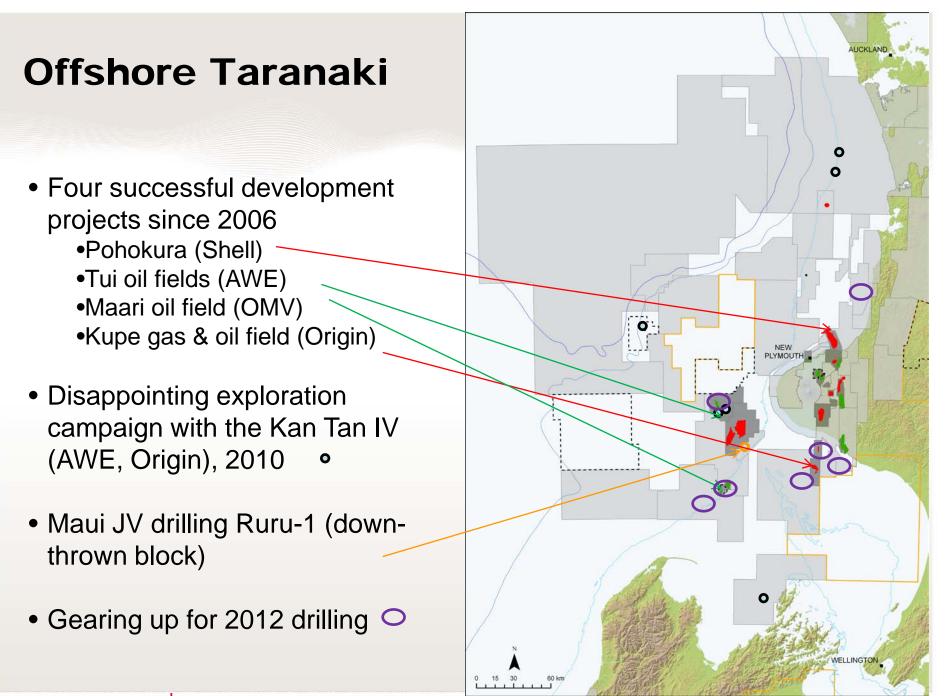
Greymouth Petroleum Kea Petroleum

L&M Energy Limited Origin Energy

Greymouth Petroleum Origin Energy Shell Todd Oil Services

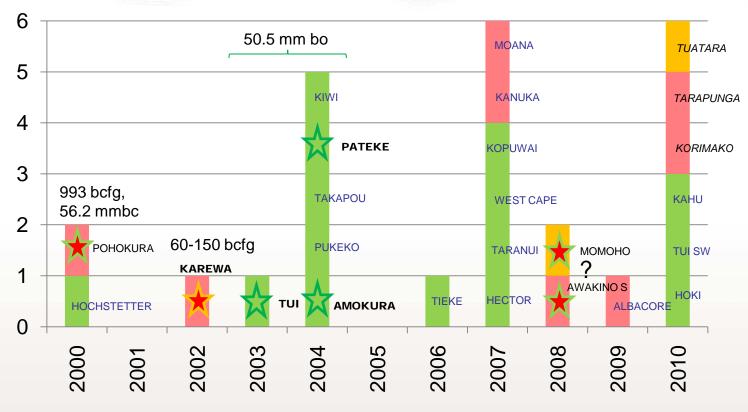
Shell Todd Oil Services Limited

Permits Surrended During 2010 Excluded from PIT Application



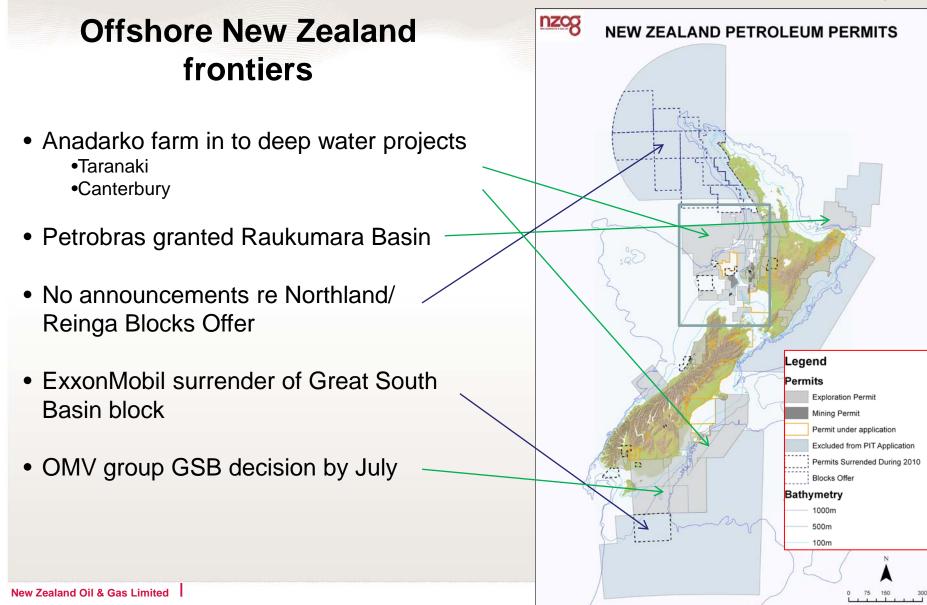


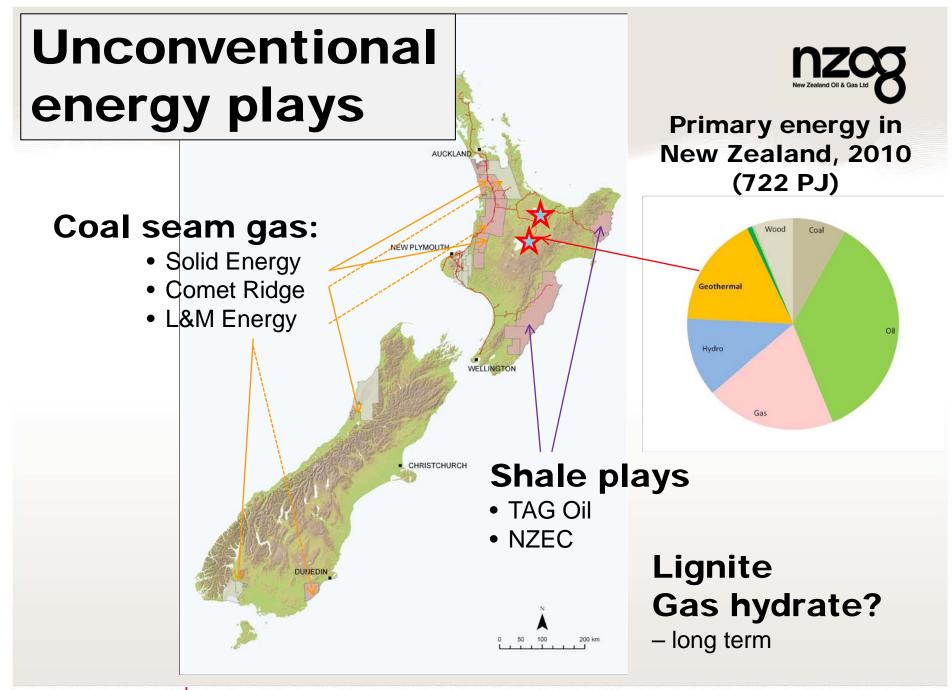
21st Century exploration wells, offshore Taranaki & Northland basins



- Western offshore
- Northern offshore (including Northland)
- Southern offshore





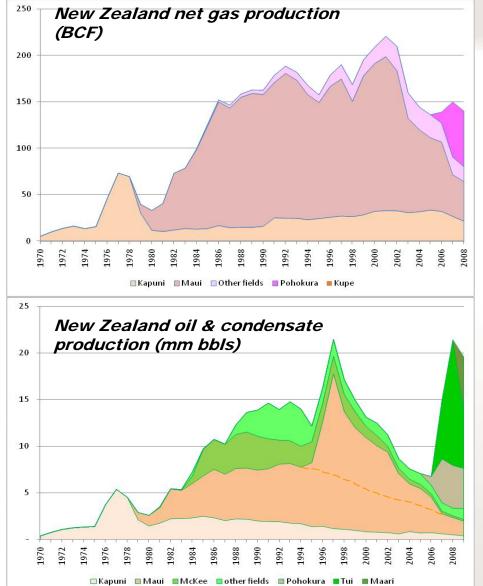


Energy Markets in New Zealand



- Oil (including condensate)
 - For export, mainly to E Australia
- Gas
 - Power
 - Petrochemicals
 - Pipeline network
 - LPG
- Electricity
 - Thermal
 - "Renewable"





Gas

•Market development stimulated by the giant Maui discovery

- •Pipeline network throughout North Island
- •Power generation
- •Petrochemicals (mainly methanol)
- •Maui redetermination reduced market scale in 2003

•Scope to resume growth on 200+ BCF base

Oil

•Condensate from large gas fields

- •Onshore oil fields since early 1980's
 - McKee
 - Waihapa

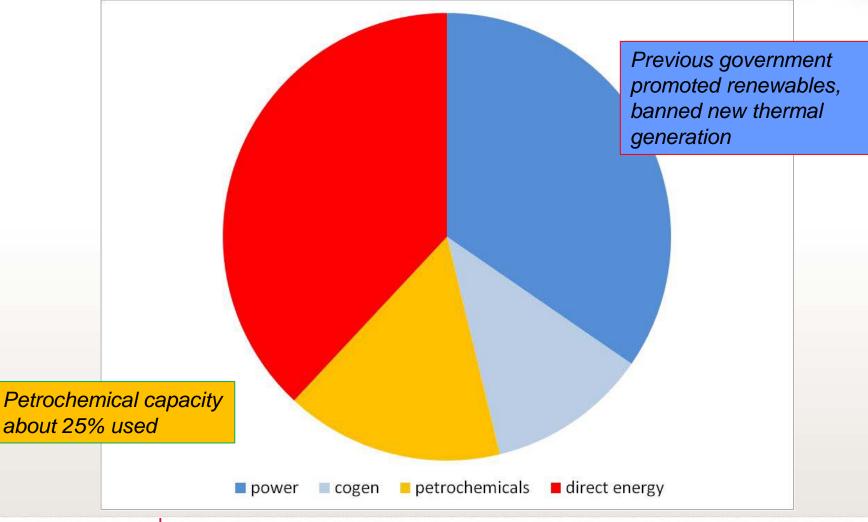
Mt Messenger sandsRimu/Kauri/Manutahi

- •Maui F Sands FPSO development, 1996-2006
- •Tui, Maari offshore developments

High quality crudes readily sold in the region

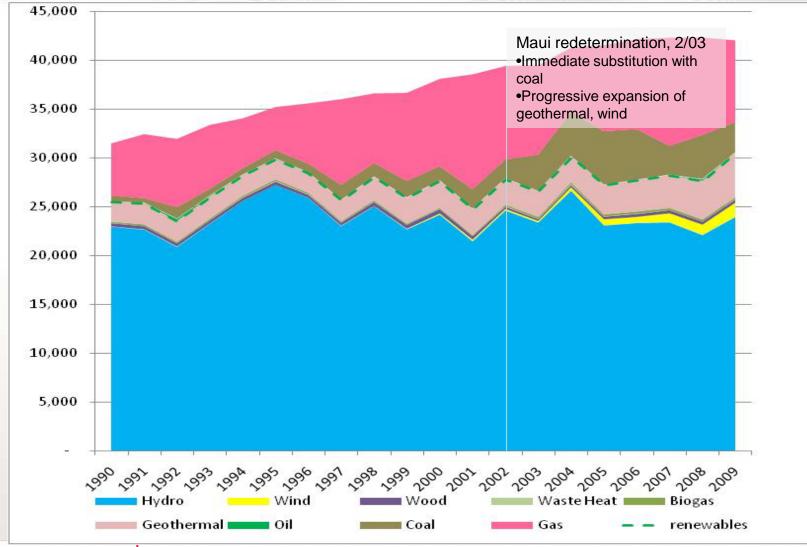
New Zealand gas market 2009 *total* = 165 *PJ, cf* 248 *PJ in* 2001





Electricity generation in New Zealand by fuel (GWh)





Conclusions



- New Zealand regime and current policies for oil and gas are relatively favourable
 - "Action 1: Explicitly positioning Government as proactive and pro-development of petroleum resources"
- Prospectivity is recognised, subject to
 - appetite for the risks associated with geological complexity
 - Differentiated from the onshore Taranaki fairway through to -
 - Wider fairway over Taranaki shelf
 - Extensive offshore frontiers, mainly deep water
- An apparently closed gas market but with significant excess demand capacity; and scope for FLNG etc
- E&P sector remains short of critical mass for realisation of full potential – easy entry

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